



# The Benefits of Medical Relief (gift-in-kind donations of medicines and medical supplies)

## About HPIC

Health Partners International of Canada (HPIC) is a relief and development organization dedicated to increasing access to medicines for the most vulnerable communities in the world.

## Ever expanding network of partners

HPIC works with a network of both Canadian and global humanitarian organizations. We work with faith-based organizations of all different religions (Christian, Muslim, Jewish, etc), humanitarian organizations, ministries of health, medical and volunteer teams, as well as community-based groups, service clubs and individual health workers. Our partners include Rotary Clubs, Foundations, as well as doctors, nurses and pharmacists.

**Partnership with HPIC** can take various forms:

- Implementing health program partner
- Coordinator of medical relief partner (link between HPIC and implementing partner)
- Funding partner (you can support one of our projects of your choice or we can discuss with you how you can develop a new project with HPIC)

## HPIC Standards

- Registered charity under Canada Revenue Agency (CRA# 119031524RR0001)
- Establishment Licence from Health Canada. All products warehoused at our distribution centre fall under Canadian GMP (Good Manufacturing Practice) standards
- Accredited by Imagine Canada
- Unique role in Canada as the trusted charity of choice of the healthcare industry
- Access to medicines and medical supplies from 70 active company donors.

## What is HPIC's policy on receiving donated medicines (GIK)?

Donations of medicines and medical supplies are only received into HPIC's inventory if:

- They meet Health Canada standards and could be used for treating patients in developing countries
- They meet identified needs in the developing world
- They have appropriate dating (enough to be safely distributed and consumed by the patient before expiry). Note WHO Guidelines article 6 allows for medicines to be donated up to six months before expiry provided that professionals at the recipient institution are aware of the limited shelf life and the quantity allows for use prior to expiry.



## Benefits of Medical Relief for Canadian charitable organizations

- As a "Cooperative Participant", work alongside HPIC in partnership to fulfill the needs of your health projects
- Leverage your relief budget! (See example on flip side)
- Drive down your administration to programs ratio
- HPIC will procure, assemble, pack and ship your medical relief to your Canadian or international location.

**Q: Is donated medicine important in humanitarian work?**

A: Yes! Quality donated medicine can be more effective than sending money to buy locally overseas due to the high value of the medicine (\$1 donation delivers \$10 of medicine to a community in need). And at times, donated medicine (also referred to as a gift-in-kind donation) literally means the difference between life and death. Medical relief allows NGOs on the ground and travelling medical teams to dispense medication to help restore health to the sick. People can get on with their lives, go back to work or school, and take care of their families.

**Q. How does sending donated medicines from Canada compare to sending money overseas for local purchasing?**

Buying local is ideal. However it is not always a good option.

- Availability issues can be a problem
- Quality of medicines often lower than North American standards (often not GMP)

**Medical relief as program expense**

Here is an example of how working with HPIC as a partner for medical relief can benefit your organization’s budget.

- 1 container of donated medical relief valued at more than \$800,000\*

\*This amount can be claimed as a program expense

- HPIC requests a contribution based on the number of skids shipped to help recover labour, operations and other costs.

- Contribution received by HPIC for this container was less than \$15,000 in this case. (Note NGO partner pays shipping and local customs and distribution costs)

- Even adding up all the costs our partner NGO has paid, this was still a great value considering the high quality of the medicines and supplies received.

- You meet real needs of the population you are serving, you pay less, get high quality Canadian medicines, drive down your admin ratio, and claim a greater impact.

[hpicanada.ca](http://hpicanada.ca)

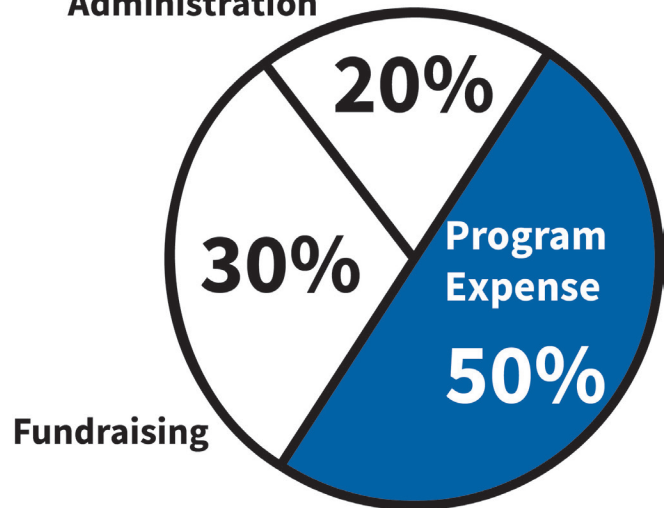
1-800-627-1787



**Claim a bigger impact**

Without GIK

Administration



With GIK

Administration

